

Real Estate Circle

Enriching Columbia Business School's Alumni Community

Circle Leaders

Jeff Barclay '83*
ING Clarion Partners

Lou D'Avanzo '91
Cushman & Wakefield, LLC

Jonathan Falik '99*
JF Capital Advisors LLC

Mark Green '06*
UBS Securities LLC

Nancy Lashine '81
Park Madison Partners

Michael Lehrman '90*
Credit Suisse (USA), Inc.

Howard Margolis '91
Quadrangle Asset
Management

David Sherman '82
Metropolitan Real Estate
Equity Management

Raphael Sidelsky '99
Fremont Realty Capital

Joe Smith '99*
Glenmont Capital
Management

Robert Stern '88*
Castle Hill Investors

Yasmine Uzmez '01

Circle Associates

Robert Klein '04
MJC Associates LLC

Mike Lupo '07
KMG Partners

Brian Steinwurtzel '04
Newmark & Co.

Christopher Taube '03
Aetos Capital, LLC

* denotes Founding members

The **Columbia Business School Real Estate Circle** is a group of the School's most accomplished real estate alumni, who come together to meet and reconnect with fellow graduates, enhance their ties to the Business School, and participate in scholarly discussions about areas of interest. The Circle, together with the Paul Milstein Center, hosts the **Annual Real Estate Symposium**, a substantive educational event designed to foster the business interests and professional advancement of alumni while simultaneously enhancing the Columbia Business School brand. Additionally, and importantly, the Real Estate Circle provides key financial support for **Real Estate Circle Fellowships**, enhancing the School's ability to recruit the best and brightest new students each year.

The Real Estate Circle brings graduates closer to The Paul Milstein Center for Real Estate through executive education and networking activities. Circle members gain heightened exposure to on-going developments at the School and become partners with the MBA Real Estate Program, speaking in the classroom, providing real-world projects for the curriculum, and looking to Columbia Business School's talent pool with recruiting opportunities.

Two membership levels are available. **Real Estate Circle Leaders** have graduated more than five years ago. These members contribute \$5,000 annually and enjoy full access to all Real Estate Circle activities. **Real Estate Circle Associates** earned their MBA degree within the last five years and pay \$2,000 per year for membership.

Annual Real Estate Circle activities and benefits include:

Columbia Business School Real Estate Circle Academy: Two times per year, Circle members are invited to mini executive education breakfast sessions, which leverage the academic strength of Columbia Business School as well as the Paul Milstein Center's network of senior real estate practitioners. Members are exposed to thought-provoking content presented by scholars and industry experts. Speakers have included **Richard Peach**, Senior Vice President of the Federal Reserve Bank of New York and Columbia Business School faculty **Bruce Greenwald**, Robert Heilbrunn Professor of Finance and Asset Management, **Chris Mayer**, Senior Vice Dean and Paul Milstein Professor of Real Estate, and **Amar Bhide**, Professor of Management.

Annual Real Estate Alumni Reception: This cocktail reception honors a distinguished real estate alumnus/a and provides a networking opportunity for all Columbia Business School Real Estate alumni. Real Estate Circle members have the opportunity to meet and welcome new and past Circle Fellows.

Circle Leaders' Dinner: Immediately following the Real Estate Alumni Reception, Circle Leaders are invited to attend a dinner with the event's alumni honoree, hosted by the Director of the Paul Milstein Center for Real Estate.

Master Class in Real Estate Investment and Entrepreneurship: Circle members are invited to attend the annual student presentations event and awards reception.

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The Columbia Business School Real Estate Circle offers two annual membership levels, renewed annually in September:

Real Estate Circle Leaders

\$5,000

- **Real Estate Circle Academy:** Exclusive invitation to two Academy breakfasts each year.
- **Annual Real Estate Alumni Reception:** Meet other Circle members and Columbia Business School real estate alumni.
- **Circle Leaders' Dinner:** Exclusive invitation.
- **Mentoring of Real Estate Circle Fellows:** Mentoring opportunities may be available with Real Estate Circle Fellows based on areas of interest.
- Invitation to **Master Class in Real Estate Investment and Entrepreneurship** student presentations and awards reception each year.
- Access to **Real Estate Student Resume Book.**
- Recognition on the Paul Milstein Center website, newsletter and at Real Estate Circle activities, including the Annual Real Estate Symposium.

Real Estate Circle Associates*

\$2,000

- **Real Estate Circle Academy:** Exclusive invitation to one Academy breakfast each year; space-available seating at other Academy events.
- **Annual Real Estate Alumni Reception:** Meet other Circle members and Columbia Business School real estate alumni.
- Invitation to **Master Class in Real Estate Investment and Entrepreneurship** student presentations and awards reception each year.
- Access to **Real Estate Student Resume Book.**
- Recognition on the Paul Milstein Center website, newsletter and at Real Estate Circle activities, including the Annual Real Estate Symposium.

** This membership level is open only to Columbia Business School graduates who earned their MBA degree within the last five years.*

For additional information please contact:

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