

NYC: Innovative and Entrepreneurial Solutions to the City's Complex Challenges



Nikisha Alcindor is a Private Wealth Advisor at Goldman Sachs where she provides advice and invests assets on the behalf of high net worth individuals, foundations and endowments.

Nikisha joined Goldman Sachs Private Wealth Management after receiving an MBA from Columbia Business School as a Leon Cooperman Scholar. She focused on Finance and had the opportunity to study Private Equity in Africa as well the Consumer Credit Market in Brazil. Prior to joining Goldman Sachs, Nikisha worked in the retail consumer division at the private equity firm Apex Partners, L.P. She has also worked in corporate finance at Ethicon (Johnson and Johnson) and in sales at Pfizer, Inc.

Nikisha has an extensive work experience in the Pharmaceutical Industry; working in both sales and advertising. At Pfizer Inc, Nikisha was able to increase sales by \$3 Million in her first year as a sales representative and was able to continue this success throughout her tenure. Her tenacity and vast knowledge of the market earned her the position as #1 sales person in the country, which subsequently lead to an early promotion to Institutional Healthcare Representative where she managed over \$10 Million in sales. Nikisha also earned the coveted title of Vice President's Cabinet (#1 Sales Representative in the country) and Circle of Excellence Award winner (#1 Sales in the Northeast Region). Prior to her career at Pfizer, Nikisha worked as a traffic coordinator at the pharmaceutical advertising agency Euro RSCG.

In July 2007 Nikisha was chosen by Unilever to be a part of the Dove Campaign for Real Beauty and was featured in Glamour, Lucky Magazine and Entertainment Tonight. She used the campaign to partner with the Boys and Girls Club to present Real Beauty workshops to young girls. Currently, Nikisha serves as a Trustee for the Madison Square Boys & Girls club. She also serves as mentor for the Goldman Sachs 10,000 Small Business Initiative, which is geared to help entrepreneurs grow and expand their business.

Nikisha attended Choate Rosemary Hall and presently works closely with the alumni association and the annual fundraising campaign.

During her undergraduate career Nikisha ran Varsity track in the UAA division III. She graduated with a BA in Chemistry and minor in Dance from Emory University.

Nikisha is a lyric soprano and enjoys singing opera whenever she gets a chance.